



The Bay Area's premier First Time Homebuyer specialty company is seeking a loan originator who is customer service orientated and can work in a team setting to help our first time homebuyer clients succeed in becoming homeowners. Our programs attract hundred of eager first time homebuyers.

We are involved with a number of homebuyer programs in the Bay Area and need a Spanish speaking loan officer that can assist us in originating loans – specifically directed towards first time homebuyers.

We have been specializing in assisting first time homebuyers to take advantage and secure financing with homebuyer programs in the Bay Area for the past twelve years. Current homebuyer programs we are involved with (to mention only a few) include:

- East Bay 9th Congressional District WOW Program
- Bay Area HomeBuyer Agency
- City programs, including Alameda, Antioch, Hayward, San Leandro, Pinole, South San Francisco (and more)
- Employers including (San Mateo County, MBH Architects, San Mateo County Community College District, Cell Genesys, and more)
- Financing for Below Market Rate units– some with over \$100K in subsidy assistance

We need a loan originator to close loans for all screened and qualified inquiries generated. The originator will have appointments set for them and be assisted by a processor – no cold calling involved. The right candidate will have exclusive opportunities to manage new corporate accounts.

A loan originator for this position must maintain the following qualifications:

- Must have a proven capacity to close. We'll take care of the origination & processing.
- Must be a closer – they have to be able to motivate and move first time homebuyers ahead through the financing process – the candidate will need to prove to us through their past experience three years of experience that they have this capacity.
- CA DRE licensed with at least three years experience with a focus on 1st time homebuyer loans.
- Preference towards someone who has worked with loans that incorporate City (municipal) DPA Programs in the past.
- Preference given to persons fluent in Spanish/Chinese who is a strong team player and will work hand in hand with real estate agents, loan processor, transaction coordinator, and business customer development team.

If you know of someone please have them send a cover letter and resume to rich@fhicda.com.

WE WILL ONLY REVIEW INQUIRIES THAT INCLUDE A COVER LETTER ADDRESSING THE ABOVE QUALFICATIONS ACCOMPANIED WITH A RESUME!